



Senetas partners with SELEX Elsag to develop and supply highly secure Ethernet encryption solutions

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Senetas Corporation Limited (ASX:SEN) today announced it had entered into an agreement with SELEX Elsag, a Finmeccanica company, to supply the UK communications market with advanced encryption solutions.

Under the agreement, the parties are to establish a strategic alliance which will see Senetas provide SELEX Elsag with CESG Assisted Products Scheme (CAPS) approved products for resale and distribution to SELEX Elsag UK Government customers.

SELEX Elsag will have the right to manufacture and rebadge Senetas products. The two parties also agreed to jointly develop a greenfield enhanced-grade encryptor, which would be designed to protect classified communications for the UK Government.

Under the agreement, Senetas, through its Melbourne head office and its Senetas Europe subsidiary, will provide training and support, and will assist SELEX Elsag to actively market Senetas products into its customer base.

SELEX Elsag will propose Senetas products for UK Government network encryption opportunities, support the ongoing Senetas CAPS evaluation process, and introduce Senetas to other businesses within Finmeccanica to identify additional opportunities for Senetas products.

Phil Robinson, UK Senior Vice-President of SELEX Elsag, says, "We look forward to working with Senetas to market a wide range of advanced and secure encryption products, expanding SELEX Elsag's offering to our domestic customers".

Commenting on the announcement, which was simultaneously made in United Kingdom, John DuBois, Chief Executive Officer of Senetas, said: "The UK and Europe represent major markets for our high speed network encryption. Clearly, our market leadership and multiple product accreditations in the Layer 2 sector have been recognised by SELEX Elsag.

"Together, these factors are the key drivers for this exciting partnership with the Finmeccanica group's, SELEX Elsag, which will add significantly to our global routes to market, specifically across government and defence. Working with a multi-billion Euro company that is a major supplier and is dominant in many of these markets, will add substantially to Senetas' future volumes."

For more information about Senetas visit www.senetas.com or for more information about Selex visit www.selexelsag.com